

** Attention Parents **

Your Scout has a **\$350** goal.

Our Pack has a **\$45,855** goal.

Our Pack families have never had to pay additional fees to Pack 250 for all the activities we do throughout the year. If we do not meet our Pack goal this year, our fee structure will change in order to continue with these activities. Our goal is to sell popcorn so that 70% of the sales go back to our local organization.

- If the Pack does not meet our goal this year and your Scout **DID** reach his goal, there will be no additional fee.
- If the Pack does not meet our goal this year and your Scout **DID NOT** reach his goal, you will be charged a nominal fee for the year. Your fee will be the lost commission (40%) on the difference between your sales and your goal. Example:
 - Joe sold \$350 or more, his fee is \$0
 - Harry sold \$300, his fee is \$20 ($\$350 - \300) x 40%
 - Chris sold \$200, his fee is \$60 ($\$350 - \200) x 40%
 - Bill sold \$100, his fee is \$100 ($\$350 - \100) x 40%
 - John sold \$0, his fee is \$140 ($\$350 - \0) x 40%

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